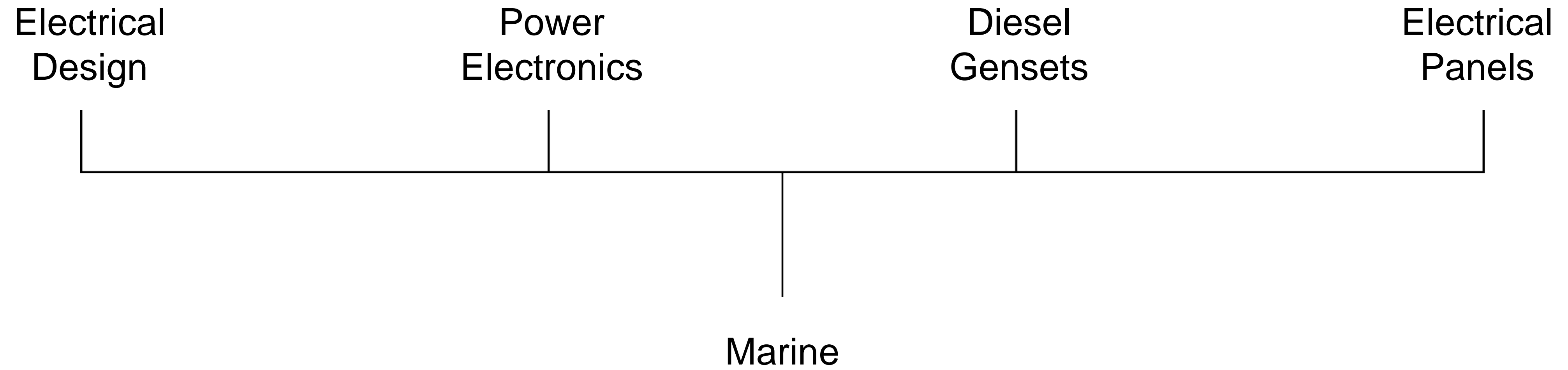


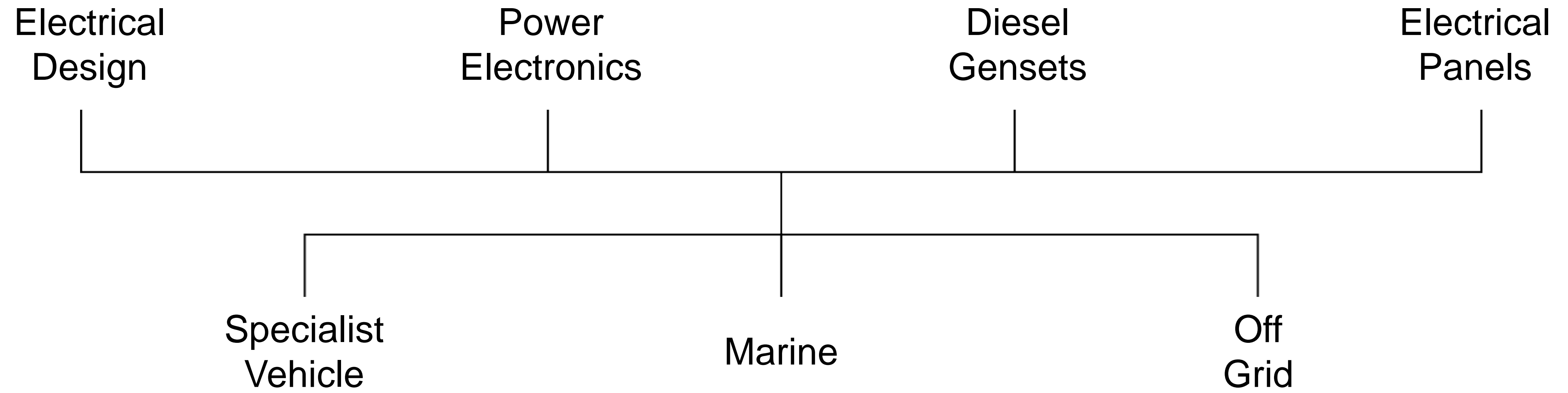


# HYBRID POWER

Lessons for Marine learned from construction



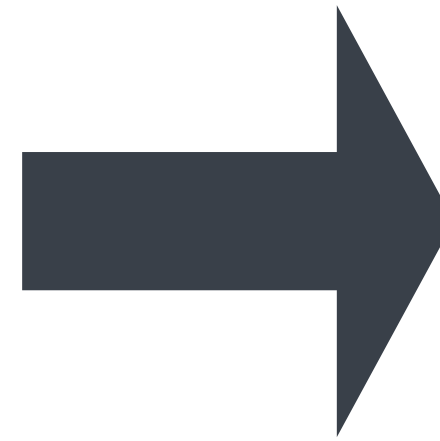
Where Energy Solutions started



Where we are now



1990's  
Low power – High cost  
“Witchcraft”



2010's  
High Power – Low cost  
“The norm”

The quiet force of change – DC / AC Inverters

- We are involved in multiple markets
- We are involved with most elements of a Hybrid Power System
- Inverters have become powerful, relatively cheap and readily accepted

So why talk about building sites?



The construction industry cares about carbon emissions

Carbon



The construction industry cares about carbon emissions  
and they only know diesel generators

Carbon



- Significant load variation
- Single phase loads
- Little or no overnight loads
- Seasonal variation

A typical site



- Three phase generator
- 80kVA – Because we always have!
- Run 24 / 7 – We can't have the milk go sour

A typical solution



- Generators are not efficient at low loads
- Running excessive hours creates noise at night and extra maintenance

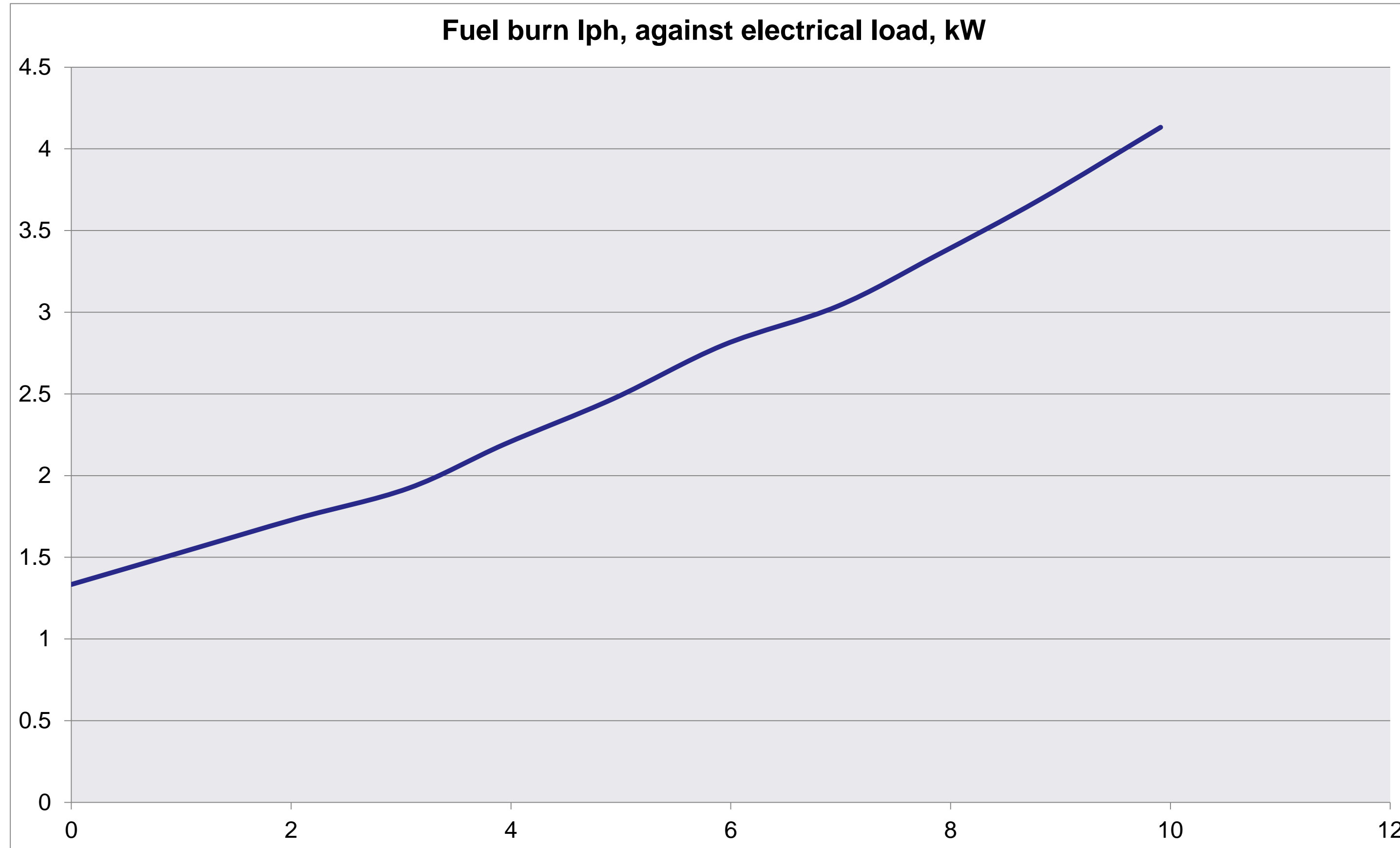
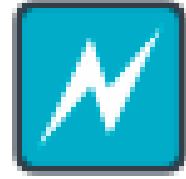
and the problem is?

So we built a test rig:

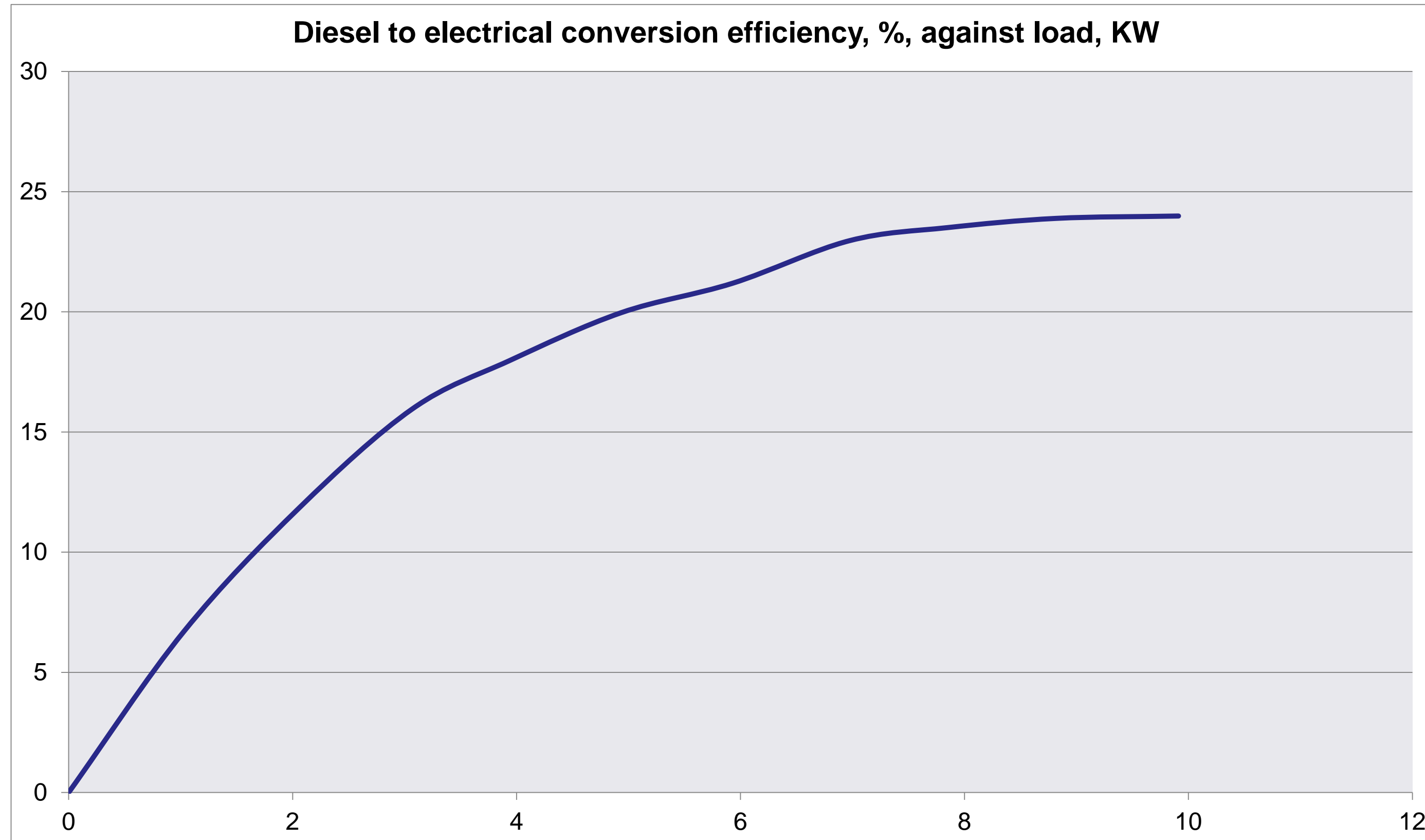
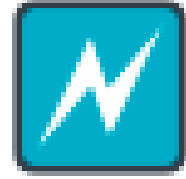
- 300 kW programmable loadbank with 100 watt steps
- 24 kW of DC-AC and AC-DC power conversion
- Flow monitoring for genset fuel



But how inefficient – and what help is hybrid?



## Generator Efficiency



## Generator Efficiency



Generator supplies high loads

Generator power used to charge energy store

Generator supplies low loads when running



Standard generator runs during day



# The Construction Industry Solution



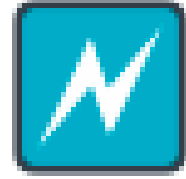
Standard generator stops at night



Energy store supplies low loads at night



# The Construction Industry Solution



# ENERGY SOLUTIONS

Generator 24/7

168 hours	Amount
Fuel Burnt	840 ltrs
Fuel Cost @ 0.60	£504
Servicing @ 0.40 (hr)	£67.20
<b>Total</b>	<b>£571.20</b>

Generator work hours only

66 hours	Amount
Fuel Burnt	330 ltrs
Fuel Cost @ 0.60	£198
Servicing @ 0.40 (hr)	£26.40
<b>Total</b>	<b>£224.40</b>

Savings per week	
Fuel Saving	510 Ltr
Money Saved incl servicing	£346.80
Carbon	1.4 tons

**60% saving**

The results are dramatic



# WITCHCRAFT

Market stage





## Marine systems generally include:

- Generator
- Battery store
- Power Electronics
- Electrical Panels & control system

The solution looks like a boat



## Marine systems generally include:

- Generator
- Battery store
- Power Electronics
- Electrical Panels & control system

## But

- Often miss the opportunity to be hybrid

The solution looks like a boat



## Marine Hybrid electrical power:

- No new technology
- No new architecture
- Familiar products
  
- Lack of data on loads onboard lead to oversizing of generators

The Hybrid power opportunity



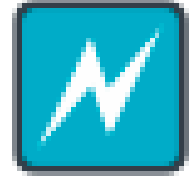
## Marine Hybrid electrical power:

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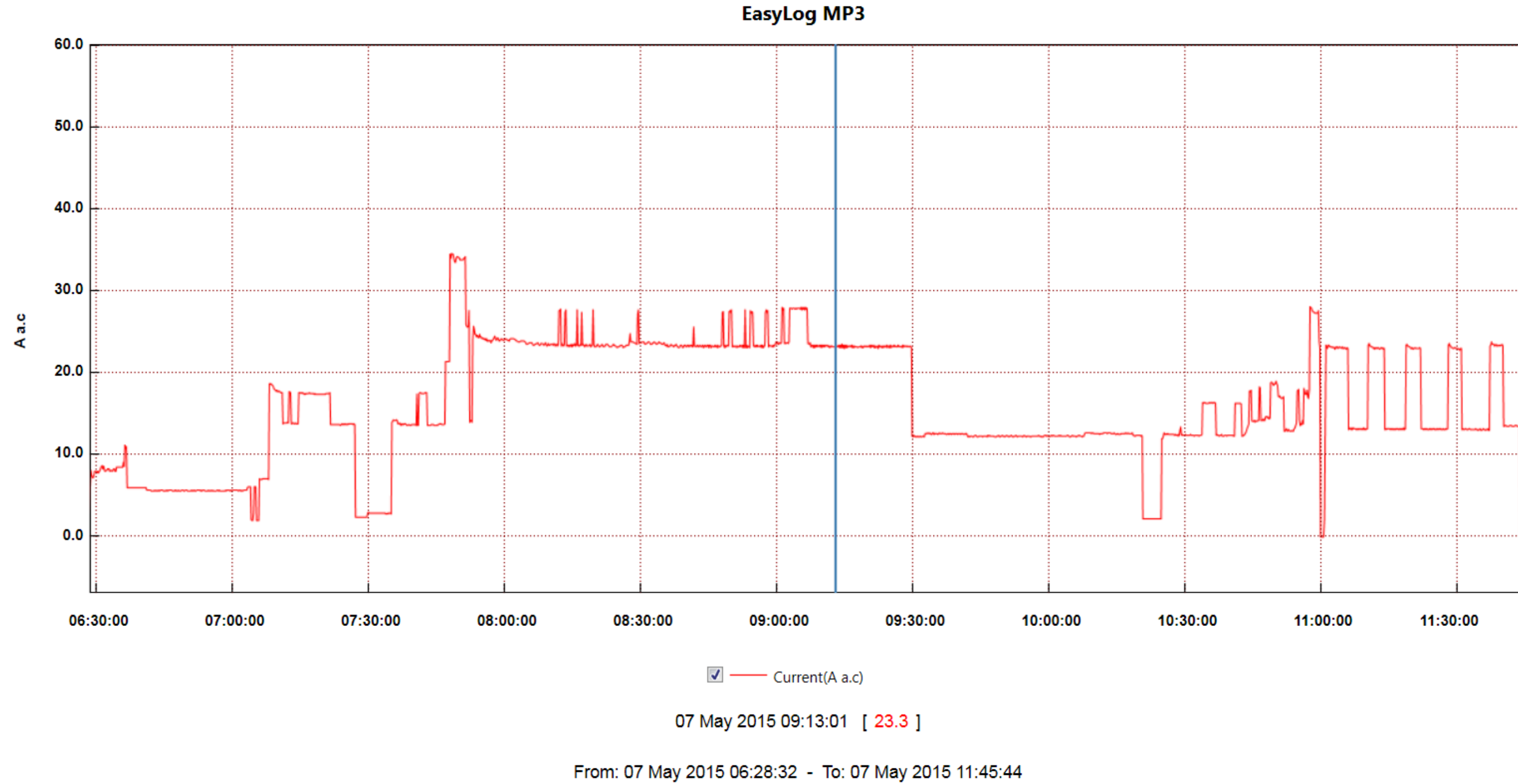
## But

- Some components will need re-specifying

The Hybrid power opportunity



## Typical large yacht usage:

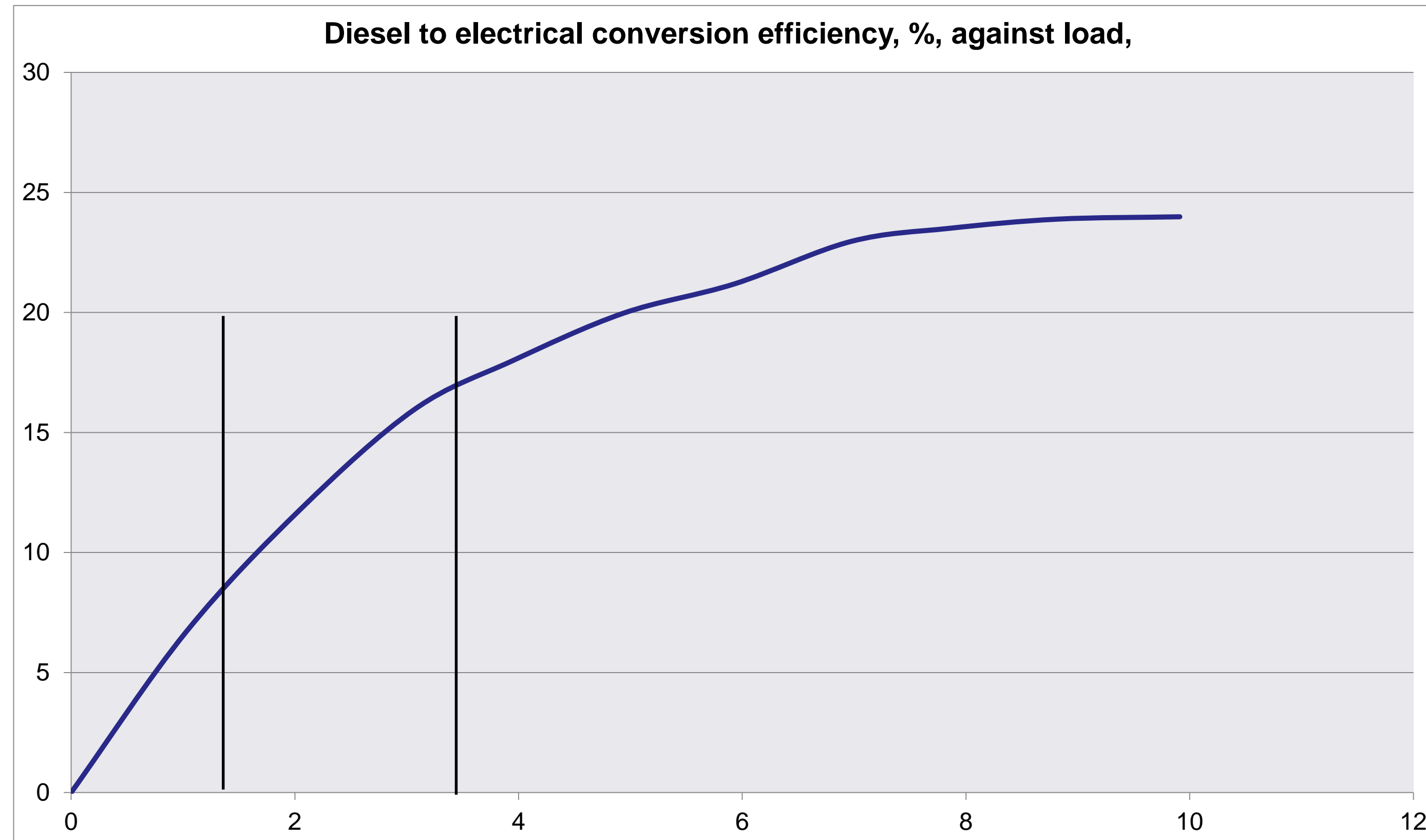


With the family and crew on-board, in the summer, in Turkey:

The average load was 16%.

The load never exceeded 35%

# Battery Technology



The average load of 16% was at 31% of peak fuel efficiency

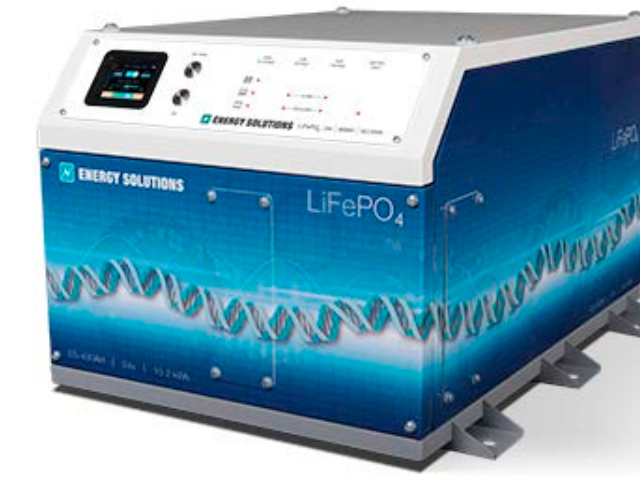
The peak load of 35% was at 70% of peak fuel efficiency

## Generator Efficiency



## Lead Acid Battery

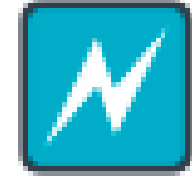
- Low cost
- Heavy
- Large battery to gain efficiency
- Established technology



## Lithium Battery

- Higher initial cost
- Lighter weight
- Efficient at most discharge rates
- Developing technology

The right battery?



## ENERGY SOLUTIONS

- Hybrid is inevitable
- Hybrid propulsion can be complex but deliver significant savings
- Hybrid power is easy and uses system components already present

The immediate future for Hybrid





## **ENERGY SOLUTIONS**

- Hybrid is inevitable
- Hybrid propulsion can be complex but deliver significant savings
- Hybrid power is easy and uses system components already present

### **Hybrid electrical power**

- Utilises known equipment
- Can be achieved at 24 or 48 vDC
- Low cost - low risk
- Can be done now

The immediate future for Hybrid



Consider this change now, the results can be dramatic.

A Hybrid boat can start with Hybrid electrical power only.

Savings of 40% to 60% are typical for applications with a diversity of loads.

Time for the first step



Thank you